

Outsourced Contingent Trading Solution



Markets are constantly changing and presenting new challenges for industry participants. In these times, it is especially important to have confidence in your business resiliency by ensuring adequate back up, should it be required.

Whether to support internal resourcing during known times of weakness or for activation in the event of unforeseen circumstances, strong business continuity arrangements are an expectation for effective risk management.

Being prepared provides your clients comfort that you can deliver uninterrupted operations and ongoing viability through any market environment.

We have designed our Outsourced Trading solutions to be flexible, empowering clients to implement access-on-demand or permanent solutions to increase efficiencies. Access to some or all of our resources is dependent upon client needs and can be implemented for a varied amount of time and a variety of reasons including, but not limited to:

- Disaster recovery business continuity planning (BCP) – e.g., loss of your internal trading capability
- Operational redundancy (back-up or oversight)
- Overnight trading needs
- Bandwidth issues (extreme volatility and volumes)
- Counterparty or vendor shortcomings (expected or unexpected)
- Gaining additional experience in new markets
- General support for smaller teams

Essential Partner

We begin every partnership by building a deep understanding of a client's needs and deliver a robust, flexible and scalable solution. Our outsourcing solutions provide an immediate benefit, but also enable our clients to continue to enhance and evolve their operating model.

Experience and Integrated Infrastructure

Our experienced execution team can expand your existing capabilities as per your needs, or provide an ongoing solution. Our execution team is available 24/6 to meet all your trading needs, and can provide valuable market and liquidity insights for your portfolio management team. We have also invested in efficient and integrated trading technology alongside post-trade analytics, reporting and connectivity to middle-office providers and administrators.

Enhancing and Simplifying Market

Immediately gain access to a panel of more than 100 established brokers and counterparties, without the challenge of conducting onerous due diligence and onboarding tasks, while benefiting from a tier one, global pricing relationship. Our teams carefully vet and monitor counterparties through a strong counterparty risk management framework. We provide trusted execution services across equities, fixed income, exchange traded futures and options, and foreign exchange.

Immediate Access

We have streamlined contractual arrangements, established onboarding processes and dedicated client management teams, enabling prompt access for clients to meet their contingent trading needs.

With more than 200 years of industry experience and as one of the world's largest providers of solutions to institutional investors, we have built robust solutions and platforms with the long term in mind. By partnering with us, you can rely on the strength of our capabilities during uncertain times.

Opimas expects that by 2022 about 20% of investment managers with assets under management greater than US\$50 billion will outsource some portion of their trading desks.

Source: Opimas, February 2019

To learn more about our Outsourced Trading solutions, visit our website or email us.

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